

The Leadership Principle of **AMBITION**



A wise man makes hay while the sun shines, but what a shame for a man to sleep away his hour of opportunity.

PRINCIPLE OF THE WEEK

A characteristic of successful people is their endless ambition. They are known for their hard work and are always concerned about getting things done. Due to their ambition they see many opportunities and are always trying to ‘make hay while the sun shines’. They know that the sun is not always shining so they take advantage of the opportunities while they are available.

Ambitious people don’t take it easy during the good times; they rise early and start their days with a good attitude and a grateful heart. Energy always follows vision and purpose but seems endless when it is for personal gain or achievement. The secret of getting energized is to have a goal you want to achieve. Showing people the opportunities they can develop with their lives, their families or their business will encourage them to be more ambitious. When people discover their potential and are rewarded for their achievements, they get inspired to pursue what they are fully capable of achieving.

Opportunity is seen only by a person who has high ambition. This person is already preparing to ‘make hay’; already an energized worker, a planner and full of ambition. He is only waiting for the weather, sunshine or opportunity. Opportunities don’t only come our way, we can create them. No one will offer an opportunity to a lazy or unproductive person because they know he won’t make the most of it. Favors are usually earned. It’s hard to give a favor to a person who we know will not take advantage of it.

In sports we hear players say as an excuse that the ball didn’t bounce their way, but others will go after

the ball and make sure they will be where it’s going to bounce. They create the opportunities by pursuing the ball. Some will say they were lucky, but others will say the more I practice and the harder I work, the luckier I get! This environment creates opportunity and opportunities are always plentiful when driven by purpose.

Opportunities follow the hardworking, ambitious, responsible people that have a positive attitude. They know that things don’t just happen, so they are out to make them happen. They go after the ball. They also know the value of planning and working the plan. They are wise and know time is limited and must be managed wisely. There is a saying “If you want to get things done, ask the person who is already busy.”

Benefits

1. An ambitious person will discover opportunities with their positive thinking and diligence.
2. Many opportunities will come their way.
3. They will have a sense of satisfaction from doing their best and getting the most out of life.
4. People will invest in them because of their energy, positive attitude and drive to accomplish things.
5. They will have a productive life and fulfill their goals.

Action Plan for

AMBITION



Steps to Follow

1. Plan your work well.
2. Limit or budget your time.
3. Constantly re-evaluate your performance and your goals.
4. Go after the ball in the game of life.
5. Keep yourself motivated by pursuing your dreams.
6. If you need something done, ask someone who is doing something already.

Ambitious people have a positive thought pattern and not only see and discover opportunities but they create them as well. Their hardworking, productive attitude creates a need within them to plan and organize. They find better ways, greater possibilities and bigger opportunities.

Work is an opportunity and is always available. There are always things to do for those who want to do something. This spells opportunity for the ambitious ones. Productive days make us feel good, but when we waste time we feel worthless. Plan to work hard and get things done; it will pay you great dividends. Greater opportunities will come your way if you are ambitious and you will have energy and desire to achieve your goals.

is an attitude that affects all of life. It drives those who have it to be better people, better parents, better employees and better employers. They work because they see a need. Ambition is produced through vision and purpose and provides the motivation to accomplish those goals.

Remember... Thoughts become actions. Actions become habits. Habits become our destiny.

Reflect and respond

Is it O.K. to be ambitious? Why?

Are opportunities earned or are they favors?

Can you think of an area where you could create an opportunity through working harder or planning more thoroughly?

| Evaluate yourself from 1 to 10 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|--|---|---|---|---|---|---|---|---|---|----|
| Why did you give yourself this rating | | | | | | | | | | |
| What benefits will you obtain by raising your rating? | | | | | | | | | | |
| What specific action can you put into practice to test the benefits of this principle? | | | | | | | | | | |
| Check list for the daily reading of this principle | M | T | W | T | F | S | S | | | |

Ambition is not only the desire for big things, but

Completed

Not completed